

April 20, 2018

Proposal Evaluation Summary

Traffic Signal Battery Backup Systems – RFP #PUR0218-136

Proposals opened March 29, 2018

Evaluators: Ben Dugan, John Witt, Gerardo Rodriquez

Proposals received in alphabetical order:

Firm Name	Location	Financial Proposal (quantity of 50)	Total Score
General Traffic Controls, Inc.	Spencer, IA	\$323,950	826.67
Mid American Signal, Inc.	Kansas City, KS	\$298,750	848.33
MoboTrex, Inc.	Davenport, IA	\$776,600	Not scored due to cost
Traffic Control Corporation	Ankeny, IA	\$172,500	971.67

Top three ranked firms:

1. Traffic Control Corporation

Criteria	Points
Equipment and Experience (35%)	338.33
Financial Proposal (40%)	400.00
Responsiveness (25%)	233.33
Total Evaluation Points	971.67

Facts:

- Equipment proposed is Alpha UPS Systems FXM series
- 5-year warranty
- Very competitive financial proposal
- Clear understanding of City's needs and ability to meet delivery requirements

2. Mid American Signal, Inc.

Criteria	Points
Equipment and Experience (35%)	303.33
Financial Proposal (40%)	320.00
Responsiveness (25%)	225.00
Total Evaluation Points	848.33

Facts:

- Equipment proposed is Tesco Model 22-000 currently in use by the City of Cedar Rapids
- 2-year warranty
- Financial proposal is at high end of competitive range
- Clear understanding of City's needs and ability to meet delivery requirements

3. General Traffic Controls, Inc.

Criteria	Points
Equipment and Experience (35%)	338.33
Financial Proposal (40%)	280.00
Responsiveness (25%)	208.33
Total Evaluation Points	826.67

Facts:

- Equipment proposed is Clary Corporation Model SP1250LX
- 2-year warranty
- Financial proposal is at high end of competitive range
- Clear understanding of City's needs and ability to meet delivery requirements

Recommendation for Award:

The evaluation team scored the top ranked proposals and Traffic Control Corporation was rated as the top proposal. A resolution will be presented to the City Council on Tuesday, May 8, 2018 recommending that the contract be awarded to Traffic Control Corporation.